



**Name of the Quality Circle / Cell:** Training & Placement Cell

**Reporting Period:** August 03, 2023 to July 2024

**Prepared by:** Asst. Prof. Balasaheb S. Nale

### **Introduction:**

Training and placement Cell of Dnyanshree institute satara aims at building a strong interface between the corporate world and the Institute. The Cell initiatives include continuous interaction with the prospective recruiters to understand their requirements of knowledge and skill sets and to prepare our students accordingly. TPC works in close co-ordination with the student placement committee comprising of student coordinators chosen from various departments. The institute's excellent infrastructure supports each and every stage of the placement process in arranging registrations, pre-placement talks, written test, group discussion and interviews etc.

This is the 8<sup>th</sup> Placement Season for Dnyanshree institute Satara is moving forward setting new benchmark with each passing year. Bachelor of Technology students have grabbed the opportunities from the various sectors for different profiles.

Students have received tempting offers from TATA Consultancy, Wipro, Capgemini, Cognizant, ATOS SYNTEL, Tech Mahindra, Infosys Ltd., HP Corporation, Quality Kiosks, Square Yards, Amura Technologies, IASYS pvt. ltd, Hexaware, RAAM GROUP Pune, Kimberly Clark lever ltd. L & T Technology's services ltd., HUDL India, Guardian Group, John Deere and Cooper Corporation. Mutha Group of Industries, Techno Growth Software Solutions, Ease My Home, Tapi Prestressed ltd, Dhoot Transmission, Eleation pvt. ltd. pune & many more...

## SWOC Analysis

### Strength:

- 1.Increasing Placement count in multi-national company.
- 2.Focus on Aptitude, technical & Soft Skills
- 3.Highly skilled trainers
- 4.Strong ethics of openness, sharing and commitment to increase confidence
- 5.Departmental TP coordinator.

### Weaknesses: -

- 1.Need to work hard on student's communication skills.
- 2.Lack of Attitude & Attributes
- 3.Narrow focus
- 4.Need to increase Voluntary Activities
- 5.Lack of Bonding with stakeholders

### Opportunities:

- 1.Active English club can help to improve language
- 2.Identifying skills & proficiency of students
- 3.Active volunteer committee willing to plan and organize events.
- 4.Organize Skill improving activity
- 5.Participation of stakeholders in all activity

### Challenges:

- 1.Lack of interdisciplinary approach.
- 2.Research culture
- 3.Reduction in qualified applicants
- 4.Unchecked student behavior.
- 5.Publicity in areas of excellence, values & quality

**Goals:**

1. To strengthen and enhance Industry Liaison by way of Placements, Trainings & Internships etc.
2. To impart personality development training to the students to face this competitive era.
3. To develop students' technical competencies for global employability & industry readiness.
4. To identify final year students' career interest at the institute.

**Objectives:**

1. To Organize Training & workshop for enhancing overall development.
2. To establish Recruiters correspondence and feedback system.
3. To Provide Placement process awareness to students.
4. To convey employability & higher education opportunities for engineering graduates.

## Strategic Plan:

Strategies	Actions
1. Students' information: academic details & co-curricular achievements, social connects, parent's details, other skills, participation in NGO etc.	Students' progress chart, Personal Interview, Analysis of Collected data, Analysis Submission to IIPC for further process.
2. Foster relationships with alumni, industry experts, and recruiters to gain insights, mentorship, and potential job opportunities	HR- TPO/Institute Summit, Alumni Interaction session etc.
3. Facilitate personality development trainings & workshops.	Career counselling, Aptitude sessions, resume building workshops, interview skill development sessions, and mock interviews etc.
4. Encourage students to participate in co-curricular, extracurricular activities, internships, and industry projects to bridge the gap between academia and industry	Internship, virtual trainings, Guest lectures, workshops, and seminars featuring industry professionals.
5. Implement a data tracking system to monitor student progress, placement trends, and feedback from recruiters	Analyze data to identify patterns and areas for improvement, allowing for continuous refinement of the placement process.
6. Encourage an open feedback loop from students, alumni, faculty, and recruiters to ensure ongoing improvement.	Regularly review the strategic plan's effectiveness and make necessary adjustments based on changing market dynamics and feedback.  Track metrics such as placement percentage, average salary packages, diversity of recruiters, and student satisfaction rates.

## Performance Indicators

1. Number of students benefited from Trainings & Workshops
2. Core Placements
3. IT placements
4. Package (Highest, Average, lowest)
5. Companies' retention for Recruitment Drive.
6. Placements Against Enrollment in Final Year
7. Satisfaction Survey (Alumni, Parents, Employer, Department)

## Training & Placement Cell

### Activities Conducted in Academic Year 2023-24

Sr. No.	Planned Activity	Duration in hours	Class	Date of Conduction	Name of Expert or Organization	No. of Participants
1	Five days Training on Soft skills & Aptitude Skills	30 hrs.	All programs B. Tech	09th October 2023 to 13th October 2023	1. Ms. Geetu D'Souza Soft Skills Trainer Gryphon Academy Pune 2. Mr. Laxmikant Shinde Aptitude Trainer Gryphon Academy Pune	223
2	Five days Training on Soft skills & Aptitude Skills	30 hrs.	All programs T.Y	09th October 2023 to 13th October 2023	1. Mr.V.Kalyan Soft Skills Trainer Gryphon Academy Pune 2. Mr. Pritesh Chumble Aptitude Trainer Gryphon Academy Pune	178
3	Five days Training on Soft skills & Aptitude Skills	30 hrs.	All programs B. Tech	29th January 2024 to 02nd February 2024	1. Ms. Geetu D'Souza Soft Skills Trainer Gryphon Academy Pune 2. Mr. Laxmikant Shinde Aptitude Trainer Gryphon Academy Pune	130
4	Five days Training on Soft skills & Aptitude Skills	30 hrs.	All programs T.Y	29th January 2024 to 02nd February 2024	1. Ms.Fatema Tinwala Soft Skills Trainer Gryphon Academy Pune 2. Mr. Pritesh Chumble Aptitude Trainer Gryphon Academy Pune	143
5	Five Days workshop on soft skills	30 hrs.	All programs F.Y	29th January 2024 to 02nd February 2024	Mr.Gini George CEO & Founder of Shashwatgyan, Pune	158

## Measurable Outcomes:

Raosaheb Wangde Master Charitable Trust's
<b>DNYANSHREE INSTITUTE OF ENGINEERING &amp; TECHNOLOGY, SATARA</b>
<b>Training &amp; Placement Cell</b>
<b>Placed students: Academic Year 2023-24</b>

Year	Name of student placed and contact details	Program graduated from	Name of the employer with contact details	Pay package at appointment
2023-24	Shaikh Arbaj Salim (7028374241)	Civil Engineering	Hettich India Pvt. Ltd.	4.5LPA
2023-24	Prasad Baban Patekar(8530750071)	Civil Engineering	Choice Pvt. Ltd	3.0 LPA
2023-24	Aniket Suresh Pawar(7378902705)	Civil Engineering	Shivsamarth Builders and Developers pvt.Ltd	2.4LPA
2023-24	Pratik Suryakant Dapal (9552484854)	Civil Engineering	Shivsamarth Builders and Developers pvt.Ltd	2.4LPA
2023-24	Pravin Balu Jalak (7757923414)	Civil Engineering	Shivsamarth Builders and Developers pvt.Ltd	2.4LPA
2023-24	Kishor vilas Shelar (8380028240)	Civil Engineering	Shivsamarth Builders and Developers pvt.Ltd	2.4LPA
2023-24	Omkar Jagannath Phadtare (9322619118)	Civil Engineering	Shivsamarth Builders and Developers pvt.Ltd	2.4LPA
2023-24	Indrajeet Suresh Pawar (7558353781)	Civil Engineering	Shivsamarth Builders and Developers pvt.Ltd	2.4LPA
2023-24	Rohan Ravindra Pawar (9503802866)	Civil Engineering	Shivsamarth Builders and Developers pvt.Ltd	2.4LPA
2023-24	Shraddha Hemantkumar Jagtap (9067978120)	Civil Engineering	Godrej Properties, pvt.ltd.	4.5 LPA
2023-24	Rohan Sachin Nachare (9665141087)	Civil Engineering	Core Project Engineer And Consultant Pvt. Ltd.	0.96 LPA
2023-24	Sagar Bhimrao Kadam (9172451447)	Civil Engineering	Harsh Construction Pvt Ltd,Satara	1.90 LPA
2023-24	Abhishek Sandip Bhurke (9579241509)	Civil Engineering	Kalpataru Projects International Limited, Mumbai	4.5LPA
2023-24	Sachin Sanjay Kirpekar (9527345546)	Civil Engineering	Shivsamarth Builders and Developers pvt.Ltd	2.4LPA

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	Suvash Arvind Bachal	Computer Science and	AdiSoft Technologies	
2023-24	(7385817735)	Engineering	,Pune	2.27LPA
2023-24	Krunal Nikam (9022075754)	Computer Science and Engineering	AdiSoft Technologies ,Pune	2.27LPA
2023-24	Aniket Maruti Lohar (8380806582)	Computer Science and Engineering	AdiSoft Technologies ,Pune	2.27LPA
2023-24	Omakar Ghadage (9604097964)	Computer Science and Engineering	AdiSoft Technologies ,Pune	2.27LPA
2023-24	Vedant Dhanawade (7774888004)	Computer Science and Engineering	AdiSoft Technologies ,Pune	2.27LPA
2023-24	Siddharth Gharge (8686155005)	Computer Science and Engineering	AdiSoft Technologies ,Pune	2.27LPA
2023-24	Vaishnavi Kshirsagar (9766763296)	Computer Science and Engineering	AdiSoft Technologies ,Pune	2.27LPA
2023-24	Asmita Barge (9067909585)	Computer Science and Engineering	AdiSoft Technologies ,Pune	2.27LPA
2023-24	Shrutee Rajemahadik (8956088403)	Computer Science and Engineering	AdiSoft Technologies ,Pune	2.27LPA
2023-24	Shruti Harale (9175723778)	Computer Science and Engineering	AdiSoft Technologies ,Pune	2.27LPA
2023-24	Sanika Joshi (8485849640)	Computer Science and Engineering	AdiSoft Technologies ,Pune	2.27LPA
2023-24	Gaurav Shinde (7219410523)	Computer Science and Engineering	QualityKiosk Technologies Pvt.Ltd.	1.44 LPA
2023-24	Kedar Dode (9075306630)	Computer Science and Engineering	Zensar Technologies Limited	6.11 LPA
2023-24	Varun Dhumal (7249058561)	Computer Science and Engineering	QualityKiosk Technologies Pvt.Ltd.	1.44 LPA
2023-24	Walugade Neha Narayan (9822357494)	Computer Science and Engineering	Tata Consultancy Services	3.3 LPA
2023-24	Jambhale Netra Ramchandra (95795664338)	Computer Science and Engineering	Tata Consultancy Services	3.3 LPA
2023-24	Chaudhari Soniya Mahendra (7262814779)	Computer Science and Engineering	Tata Consultancy Services	3.3 LPA
2023-24	Jagtap Vaibhav Sanjay (8329424745)	Computer Science and Engineering	Tata Consultancy Services	3.3 LPA
2023-24	Kashid Prem Santosh (7559224051)	Computer Science and Engineering	ROCKLIKE TECHVENTURE	3LPA
2023-24	Apurva Shinde (9766763296)	Computer Science and Engineering	NCSI Technologies (India) Private Limited	5.6LPA

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2023-24	Dipanjali Bharat Pawar(9860481034)	Computer Science and Engineering	Solutions Private Limited	4.5LPA
2023-24	Neha Sachin Jadhav(8087790208)	Computer Science and Engineering	Screen-Magic Mobile Media Pvt. Ltd.	2.4LPA
2023-24	Aman Yusuf Sayyad(9503097807)	Computer Science and Engineering	Accenture Solutions Private Limited	4.6LPA
2023-24	Chavan Neha Anil (7666081649)	Electrical Engineering	ASC Technology Solutions Pvt. Ltd. (9209911696)	2.4 LPA
2023-24	Sanas Rushikesh Pramod (9021056525)	Electrical Engineering	Suzlon Global Energy Services Pvt Ltd, Satara (8605019961)	2.5 LPA
2023-24	Kale Sagar Mahadev (8180022231)	Electrical Engineering	Force Motor	3.4 LPA
2023-24	Jadhav Sahil Prakash (9067102692)	Electrical Engineering	Suzlon Global Energy Services Pvt Ltd, Satara (8605019961)	2.5 LPA
2023-24	Bachal Sharveya Ganesh (7057730790)	Electrical Engineering	Force Motor	3.4LPA
2023-24	Shinde Vishal Kashinath (9322598857)	Electrical Engineering	Adisoft technologies Pvt. Ltd. Pune	2.27LPA
2023-24	Kadam Ganesh Vitthal (7888280879)	Electrical Engineering	Adisoft technologies Pvt. Ltd. Pune	2.27LPA
2023-24	Bhosale Akshay Sanjay (7040739611)	Electrical Engineering	Adisoft technologies Pvt. Ltd. Pune	2.27LPA
2023-24	Dhaigude Rohan Ashok (7709434998)	Electrical Engineering	Iconic Research and Training Institute, Pune (9075090612)	1.92 LPA
2023-24	Dhane Vijay Ramesh (7420069618)	Electrical Engineering	Suzlon Global Energy Services Pvt Ltd, Satara (8605019961)	2.5 LPA
2023-24	Jagtap Shrivijay Dattatray (7796739292)	Electrical Engineering	ASC Technology Solutions Pvt. Ltd. (9209911696),	2.4 LPA
2023-24	Karave Shubham Sanjay (9022143397)	Electrical Engineering	Suzlon Global Energy Services Pvt Ltd, Satara (8605019961)	2.5 LPA
2023-24	Nikam Ankita Sunil (8485098073)	Electrical Engineering	Adisoft technologies Pvt. Ltd. Pune	2.4 LPA
2023-24	Sapkal Sadhana Bajrang (9146407811)	Electrical Engineering	Adisoft technologies Pvt. Ltd. Pune	2.4 LPA

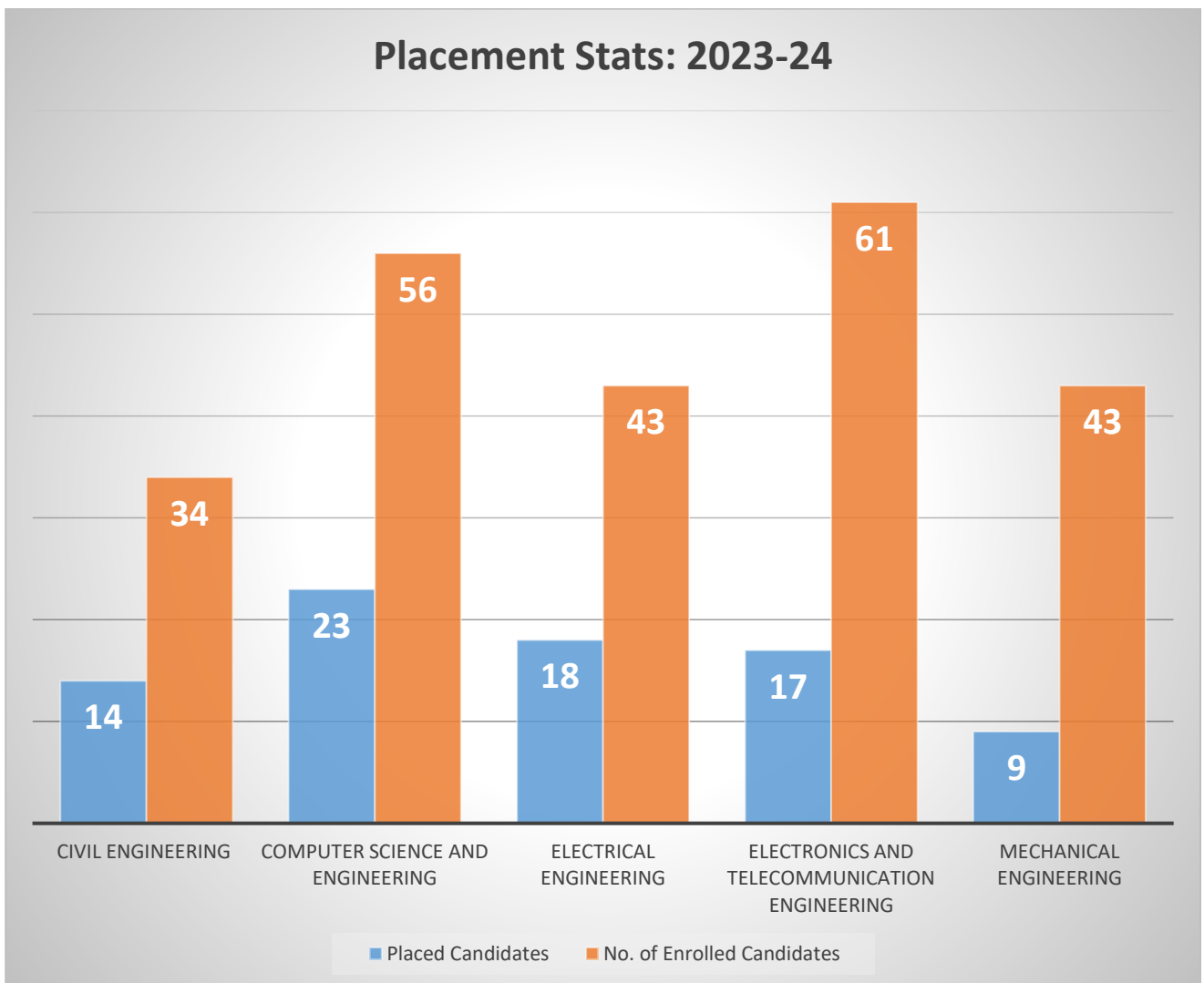
	Shivam Vasant Shelake		Perfect House Pvt. Ltd	
2023-24	(9370985385)	Electrical Engineering	(+91-2162-240910)	1.92 LPA
2023-24	Bidkar Harsh Sanjay (7028358910)	Electrical Engineering	Perfect House Pvt. Ltd (+91-2162-240910)	1.92 LPA
2023-24	Bhagat Sanket Nandkumar (9028292798)	Electrical Engineering	Perfect House Pvt. Ltd (+91-2162-240910)	1.92 LPA
2023-24	Potdar Omkar Dipak (7083919212)	Electrical Engineering	Perfect House Pvt. Ltd (+91-2162-240910)	1.92 LPA
2023-24	Raymal Ganesh Devidas (7620450179)	Electronics and Telecommunication Engineering	Shree Industrial Suppliers, Pune	1.8 LPA
2023-24	Shaik Alfia Rafiq (9119417867)	Electronics and Telecommunication Engineering	Perfect House Pvt. Ltd.	1.92 LPA
2023-24	Shaik Saad Salim (9322983145)	Electronics and Telecommunication Engineering	Perfect House Pvt. Ltd.	1.92 LPA
2023-24	Sagvekar Sayli Dattaram (9370405124)	Electronics and Telecommunication Engineering	Perfect House Pvt. Ltd.	1.92 LPA
2023-24	Salunkhe Suyog Chandrakant (9172611339)	Electronics and Telecommunication Engineering	Perfect House Pvt. Ltd.	1.92 LPA
2023-24	Padgal Samiksha Santosh (7517842877)	Electronics and Telecommunication Engineering	Lobo Staffing Solutions Pvt. Ltd.	2.31 LPA
2023-24	Ghorpade Shreyash Santaji (9503582608)	Electronics and Telecommunication Engineering	Force Motor Ltd.	3.24 LPA
2023-24	Shinde Tanisha Suresh (9370733078)	Electronics and Telecommunication Engineering	Jayashree Electron Pvt. Ltd.	2.28 LPA
2023-24	Kulkarni siddhi sanjay (9322764720)	Electronics and Telecommunication Engineering	Inditech Electrosystem Pvt. Ltd., Pune	1.71 LPA
2023-24	Visapure Manasi jagannath (9356385823)	Electronics and Telecommunication Engineering	Inditech Electrosystem Pvt. Ltd., Pune	1.71 LPA
2023-24	Yadav Priyanka Jaywant (7743911689)	Electronics and Telecommunication Engineering	Perfect House Pvt. Ltd.	2.65 LPA
2023-24	Ingale Supriya Sunil (7620516509)	Electronics and Telecommunication Engineering	Electronet Equipments Pvt. Ltd.	2.58 LPA

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Electronics and

2023-24	Anpat Nikita Anil (8767451766)	Telecommunication Engineering	Electronet Equipments Pvt. Ltd.	2.58 LPA
2023-24	Trimbake Akshay Sunil (7057716161)	Electronics and Telecommunication Engineering	Electronet Equipments Pvt. Ltd.	2.58 LPA
2023-24	Bartakke pratik sanjay (9011972561)	Electronics and Telecommunication Engineering	Eiprism Circuitronics LLP	2.16 LPA
2023-24	Angal samruddhi sanjay (8010051138)	Electronics and Telecommunication Engineering	Force Motor Ltd.	3.24 LPA
2023-24	Pawar Aniket Bhau (9527293185)	Electronics and Telecommunication Engineering	Electronet Equipments Pvt. Ltd.	2.74 LPA
2023-24	Sandeep Pandurang Kadam (9405315821)	Mechanical Engineering	Cooper Corporation	2.4 LPA
2023-24	Sayyad Suhana Najir (9307609892)	Mechanical Engineering	Cooper Corporation	2.4 LPA
2023-24	Suraj Sunil More (9146563004)	Mechanical Engineering	Hettich India Pvt. Ltd. & Force Motors	4.45 LPA
2023-24	Pimpale Saurabh Dattaram(9307493884)	Mechanical Engineering	Cooper Corporation	2.4 LPA
2023-24	Kondhalkar Tanay Rajesh (7447437279)	Mechanical Engineering	Cooper Corporation	2.4 LPA
2023-24	Sonal Pruthviraj Bagal (9890317480)	Mechanical Engineering	EGearz pvt.Ltd.	2.65 LPA
2023-24	Mansi Maruti Jadhav (9922531056)	Mechanical Engineering	Shubha System pune	2.99 LPA
2023-24	Aparna More	Mechanical Engineering	Shree Refrigeration Karad	1.80 LPA
2023-24	Omkar Gavali	Mechanical Engineering	Larsen and Toubro (L& T)	5.40LPA

Program	Placed Candidates	No. of Enrolled Candidates	% of Placement
Civil Engineering	14	34	41.17
Computer Science and Engineering	23	56	41.07
Electrical Engineering	18	43	41.86
Electronics and Telecommunication Engineering	17	61	27.86
Mechanical Engineering	09	43	20.93
		<b>Percentage of Placement</b>	<b>34.58%</b>



S. N	Company Name	Notice Date	Specialization	Job Designation/ Job Profiles
1	DATALOGICS	26-Aug-23	EEE/CS	Technical Support Engineer
2	DEFTEAM	28-Aug-23	CS	Software Engineer Trainee
3	BDB INDIA PVT. LTD.	01-Sep-23	ME/EL/CHEM/PROD	Research Executive
4	PAPERPEDIA PVT. LTD.	01-Sep-23	ME/CIV/STRUC.	Academic Writer -ME & Civil
5	BITWISE SOLUTIONS	01-Sep-23	CS/IT	Trainee Engineer
6	BLUEFLAME LABS PVT. LTD.	12-Sep-23	CS/IT	Associate Technical Consultant
7	VTP REALTY	21-Sep-23	EL/ME/CIVIL	TRAINEE ENGINEER
8	VANDERLAND E	25-Sep-23	CS/IT	Software Trainee Developer/Tester
9	SOFTCON SYSTEMS PVT. LTD.	26-Sep-23	EL/ETC	Software Trainee Engineer
10	DIGITALFLAKE	26-Sep-23	CS/IT	Software Trainee Engineer
11	RNF TECHNOLOGIES PRIVATE LIMITED	04-Oct-23	CS/IT	MANAGEMENT TRAINEE-BA/PROJECT MANAGEMENT/PRODUCT MANAGEMENT/SOFTWARE DEVELOPMENT TRAINEE
12	ATYETI INC	05-Oct-23	CS/IT	Software Trainee Engineer
13	PAPERPEDIA PVT. LTD.	05-Oct-23	ME/CIV/STRUC.	Academic Writer -ME & Civil
14	CYBERNETICS SOFTWARE PVT. LTD.	11-Oct-23	CS/IT	Junior Software Developer
15	CHEMIONIX E-SOLUTIONS PVT. LTD.	12-Oct-23	CIV/ME/EL	BIM Engineer/Mechanical/Piping Engineer/Electrical Engineer
16	CENTURY ENKA PVT. LTD.	18-Oct-23	ME/INSTRUMENTATION	GET
17	STANTEC INC	23-Oct-23	ME/CIVIL	Graduate Project Controller

	TATA MOTORS			
18	LTD.	31-Oct-23	EL/ENIC/ME	PFI
19	DATA AXLE INC	08-Nov-23	CS/IT	Trainee
20	KARYTRON ELECTRICALS PVT. LTD	09-Nov-23	EL	Purchase Engineer/Electrical Supervisor/ Electrical Sales & Marketing Engineer
21	KARYTRON ELECTRICALS PVT. LTD	09-Nov-23	EL	Purchase Engineer/Electrical Supervisor/ Electrical Sales & Marketing Engineer
22	PERSISTENT SYSTEMS	22-Nov-23	CS/IT	Software Engineering
23	STANTEC INC	23-Nov-23	EL	Electrical Design Engineer
24	SAS	30-Nov-23	CS/IT	Software Developers/Testers, Statisticians/ IT Support
25	IBM	01-Dec-23	CS/IT/Semi IT/ Mathematics/ Circuit Branch	Associate System Engineer
26	VINTECH ELECTRONIC SYSTEMS PVT.LTD.	01-Dec-23	CS/IT/Mechanical	Desktop support & application engineer
27	INFOJINI INC	01-Dec-23	CS/IT	US Recruiter
28	MALAYALA MANORAMA	07-Dec-23	CS/IT	Trainee Engineer
29	INDOVANCE	08-Dec-23	Civil/Mechanical	Trainee - Design Engineer
30	SANMAR	10-Dec-23	Mechanical	GET- Trainee Sales
31	BRIDGESTONE INDIA	14-Dec-23	Mechanical/ Electrical/ Automobile/ Production/ Rubber/ Polymer	Sales Trainee
32	ANGLO EASTERN	15-Dec-23	Mechanical, Mechatronics, Electrical, Electrical & Electronics, Electronics & Telecommunication, Electronics	N/A
33	SAJ ELECTRONICS (ADVENT)	18-Dec-23	E&TC	Field engineer, sales engineer & product engineer
34	AVAALI SOLUTIONS	21-Dec-23	CS/IT	Associate Software Engineer
35	EXPOSYS DATA LABS	22-Dec-23	CS/IT	Software Engineer Trainee
36	TECH MAHINDRA	02-Jan-24	CS/IT	IT Support Role(Voice)
37	TELAMON	05-Jan-24	E&TC	Trainee- Drafter

				GET - Sales & Marketing
38	KISHI LAZER	08-Jan-24	MECHANICAL	Quality, Production
39	WETERN HEAT & FORGE	09-Jan-24	Marketing & Sales	Trainee Engineer - Sales & Marketing
40	PHN TECHNOLOGIE S	09-Jan-24	ENTC	Electronics Hardware Engineer, Embedded Firmware Developer
41	BRIDGESTONE INDIA	10-Jan-24	Mechanical	Quality Management
42	AIRLIFE GASES	11-Jan-24	Mechanical, Chemical	Technical Representatives Key Accounts
43	VIRO HIGHTECH	12-Jan-24	Mechanical	Production Supervisor
44	SYNGENTA	15-Jan-24	CS/IT	Data Science Intern
45	MALAYALA MANORAMA	15-Jan-24	CS/IT	Trainee Engineer
46	KINLONG	23-Jan-24	ME/CIVIL	Sales Engineer
47	BRIDGESTONE INDIA	23-Jan-24	EL	Trainee - Quality Management
48	NEOMETRICS	09-Feb-24	ME	Application/Project Engineering
49	GODREJ PROPERTIES	12-Feb-24	CIV/ME	Handover Executive
50	QUALITY KIOSK	12-Feb-24	CS/IT	Support Engineer
51	AUTOMOTIVE	12-Feb-24	Mechanical	GET- Production, Purchase
52	BRIDGESTONE INDIA	16-Feb-24	Mechanical	GET- Off Role (3rd party)
53	ASC TECHNOLOGY	19-Feb-24	ME/EL	Trainee Engineer - EL, ME
54	ADYATAN TECH	20-Feb-24	CS/IT	Associate Technical Consultant
55	HETTICH INDIA	22-Feb-24	ME/CIVIL	GET - Technical Sales
56	QUALITY AUSTRIA	27-Feb-24	ME/EL	Project Coordinator
57	KPOINT	29-Feb-24	CS/IT	Machine Learning Intern
58	SYSTEMATIC GROUP	04-Mar-24	ME	MT- Technical Sales , GET
59	FORCE MOTORS	23-Mar-24	ME, EC, AUTO, E&TC, MET	GET
60	L&T TECHNOLOGY SERVICES	23-May-24	CHEMICAL/CIVIL	GET
61	Jet2 Travel	12-Jun-24	CS/IT	Junior Software Developer / Junior Test Engineer

	STANLEY			
62	BLACK & DECKAR	12-Jun-24	MECH/EEE/EL	Field Sales Officer
63	NOVEL OFFICE	14-Jun-24	CIV/STRUC/ARCHI	Project Engineer
64	ADANI ELECTRICITY (QUESS CORP)	15-Jun-24	EL/EEE/E&I	Jr. Engineer & Engineer in Utility sector
65	KARCHER	17-Jun-24	MECH/EL/EEE/ETC	Sales Executive
66	PREMIERE SEALS	17-Jun-24	Mechanical	Operator/Supervisor/Sr. Engineer
67	Decbectochem	18-Jun-24	Mechanical	Decjet Product Specialist
68	Vascon Engineers Limited	19-Jun-24	Civil	Graduate Engineer Trainee
69	Thyssenkrupp	21-Jun-24	Mechanical/Mechatronics/Electrical/EEE/ETC	GET
70	Silasars	21-Jun-24	Mechanical/Electrical	GET

## Challenges and Solutions:

The Training & Placement (T&P) cell faces several challenges in ensuring students' successful transition from academia to the professional world. Here are some common challenges along with potential solutions:

### 1. Limited Industry Connections:

Challenge: T&P cells often struggle to establish and maintain strong connections with a diverse range of industries.

Solution: Organize regular industry interactions, networking events, and guest lectures to bridge the gap between students and industry professionals. Collaborate with alumni networks and industry associations to expand the reach.

### 2. Matching Skillsets with Industry Requirements:

Challenge: Many students lack the specific skills and competencies demanded by the industry, leading to a mismatch between job requirements and candidate qualifications.

Solution: Offer skill development programs, workshops, and training sessions to enhance students' technical and soft skills. Engage industry experts to design curriculum-aligned training modules and incorporate practical projects to develop real-world problem-solving abilities.

### **3. Ensuring Equal Opportunities for All Students:**

Challenge: Providing equal opportunities for students from diverse backgrounds, including those from rural areas or underprivileged communities, can be challenging.

Solution: Implement inclusive policies and initiatives such as mentorship programs, and career counselling sessions tailored to the needs of diverse student groups. Foster a supportive environment that encourages all students to participate in T&P activities.

### **4. Managing Large Volumes of Student Data:**

Challenge: Handling and organizing a large volume of student data, including resumes, skill profiles, and placement records, can be overwhelming and prone to errors.

Solution: Implement a robust student information system (SIS) or applicant tracking system (ATS) to efficiently manage and analyse student data. Utilize automation tools for tasks like resume parsing, scheduling interviews, and tracking placement progress.

### **5. Adapting to Changing Industry Trends:**

Challenge: Rapid changes in industry trends and job market demands require T&P cells to continuously update their strategies and offerings.

Solution: Stay updated with emerging industry trends and technologies through regular market research and industry partnerships. Foster a culture of innovation and agility within the T&P cell to quickly adapt to changing circumstances and incorporate new strategies as needed.

### **6. Ensuring Post-Placement Support:**

Challenge: Providing ongoing support to placed students to ensure their smooth transition into the workforce and facilitate long-term career growth.

Solution: Offer post-placement services such as alumni networks, career guidance sessions, and skill enhancement programs to help placed students navigate their careers effectively. Collect feedback from employers and alumni to identify areas for improvement and refine T&P strategies accordingly.

## **Recommendations**

Establishing an effective Training & Placement Cell (TPC) is crucial for ensuring students' successful transition from academia to the professional world. Here are some recommendations to enhance the efficiency and effectiveness of your TPC:

Think Different.....Think Success..... Think Placement.....Think **DNYANSHREE**

**Industry Collaboration:** Foster strong relationships with various industries and organizations. Actively engage in networking events, seminars, and workshops to understand industry requirements and trends. Establishing partnerships with companies can lead to better internship and job opportunities for students.

**Skill Development Programs:** Offer skill development programs and workshops to enhance students' employability. These programs should focus on technical skills relevant to their field of study as well as soft skills such as communication, teamwork, and problem-solving.

**Internship Opportunities:** Facilitate internship placements for students during their academic tenure. Work closely with companies to identify internship opportunities that align with students' career interests and academic background. Internships provide invaluable real-world experience and often lead to full-time employment opportunities.

**Career Counselling:** Provide personalized career counseling and guidance to students. Assist them in exploring various career paths, understanding industry requirements, and developing career goals. Offering mock interviews, resume writing workshops, and career assessment tools can further support students in their job search process.

**Placement Assistance:** Develop a structured placement process to assist graduating students in securing employment. Organize campus recruitment drives, job fairs, and networking events to connect students with potential employers. Provide assistance with resume preparation, interview preparation, and job application strategies.

**Alumni Engagement:** Alumni network to support current students in their career activities. Alumni can offer valuable insights, mentorship, and job referrals. Organize alumni networking events, webinars, and panel discussions to facilitate interaction between alumni and students.

**Industry-Relevant Training:** Regularly update the curriculum to incorporate industry-relevant skills and technologies. Collaborate with industry experts to design specialized training programs and certifications that can enhance students' competitiveness in the job market.

**Feedback Mechanism:** Implement a feedback mechanism to continuously improve the effectiveness of the TPC's initiatives. Gather feedback from students, employers, and faculty members to identify areas for improvement and make necessary adjustments to the TPC's strategies and programs.

**Online Presence:** Maintain an active online presence through a dedicated website, social media platforms, and online job portals. Regularly update information about job opportunities, internship programs, and upcoming events to keep students informed.

**Track Record:** Maintain a record of placement statistics, including the number of students placed, average salary packages, and placement trends across different industries. A strong track record of successful placements can enhance the TPC's credibility and attract more employers to participate in recruitment activities.

## **Conclusion:**

Training and Placement Cell has played a pivotal role in facilitating the successful transition of our students from academia to the professional world. Through a strategic blend of initiatives aimed at enhancing students' employability and fostering strong industry connections, we have made significant strides in achieving our objectives.

Our analysis indicates that the training programs offered have effectively equipped students with the necessary technical skills and competencies demanded by the industry. The positive feedback received from students underscores the value they perceive in these programs and their contribution to their career readiness.

Head Training & Placement Cell